



Staff Memorandum

HOUSE OF DELEGATES Agenda Item #3

REQUESTED ACTION: Approval of the 2019 Association income and expense budget.

Attached is the 2019 proposed Association operating budget. The budget has projected income of \$23,006,890 and expense of \$23,006,588, leaving a projected surplus of \$302.

The budget will be presented by T. Andrew Brown, chair of the Finance Committee.

2019 PROPOSED BUDGET

**THE ASSOCIATION HAS PROJECTED REVENUE OF \$23,006,890 AND
EXPENSE OF \$23,006,588 LEAVING A PROJECTED SURPLUS OF \$302.**

2019 NYSBA PROPOSED BUDGET

2019 PROPOSED INCOME BUDGET

ITEM	2018 BUDGET	RECEIVED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
Membership Dues	10,050,000	9,795,895	9,875,000	10,050,000	10,044,393	10,537,010	10,882,248
Continuing Legal Education	3,635,000	1,953,378	3,145,000	3,130,000	3,154,300	3,631,127	3,633,014
Investment Income	477,000	136,485	478,000	478,000	480,953	472,795	376,796
Advertising (MCI) **	276,000	97,992	219,000	219,000	63,218	154,428	143,584
Reference Materials	1,310,000	423,397	1,190,000	1,274,000	1,204,335	1,256,741	1,253,532
Publications and Miscellaneous	316,500	104,333	275,400	268,200	251,556	266,170	282,103
Insurance Program	2,262,000	1,098,385	2,196,800	2,196,800	2,258,770	2,269,769	2,081,758
Annual Meeting	930,000	839,253	839,253	850,000	897,247	865,217	812,353
House of Delegates	36,500	32,650	36,050	36,250	36,945	27,205	34,100
Committees	175,000	36,320	142,000	42,000	42,176	190,483	77,700
Sections	4,236,135	3,174,874	4,193,150	4,462,640	3,770,838	3,578,816	3,542,066
TOTAL	23,704,135	17,692,961	22,589,653	23,006,890	22,204,731	23,249,761	23,119,254

** Please note that several advertising lines are included in other items. These include sponsorship for CLE programs and committees as

2019 NYSBA PROPOSED BUDGET

EXPENSE BUDGET

ITEM	2018 BUDGET	EXPENDED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
Salaries and Frindge Benefits	10,105,550	4,478,775	9,195,486	9,377,242	9,884,497	9,432,132	9,678,527
Less: Allocations	(10,100,500)	(4,476,380)	(9,191,386)	(9,373,142)	(9,880,612)	(9,428,589)	(9,734,847)
Bar Center Operations	2,334,700	954,116	2,052,950	2,080,600	2,114,998	1,955,359	1,990,122
Publications and Meetings	1,681,050	1,010,618	1,476,650	1,525,600	1,666,100	1,601,073	1,767,763
Committees	15,545,160	6,989,538	14,530,811	14,924,349	14,757,950	14,714,391	15,111,987
Sections	4,231,400	2,531,648	4,091,500	4,471,940	3,730,254	3,600,564	3,486,713
TOTAL	23,797,360	11,488,314	22,156,011	23,006,588	22,273,187	21,874,930	22,300,265

2019 NYSBA PROPOSED BUDGET

2019 MEMBERSHIP DUES

CLASS	DUES	MEMBERS	AMOUNT
Regular Membership:			
Sustaining Members	400	712	284,800
Members admitted 2011 and Prior	275	25,969	7,141,475
Members admitted 2012-2013	185	1,407	260,295
Members admitted 2014-2015	125	1,707	213,375
Members admitted 2016 -2018	60	1,568	94,080
Special Dues Classes	70	1,163	81,410
Newly admitted	-	8,060	-
Law students	-	8,591	-
		49,177	8,075,435
Out-of-State Members:			
Sustaining Members	400	134	53,600
Members admitted 2011 and Prior	180	8,826	1,588,680
Members admitted 2012-2013	150	777	116,550
Members admitted 2014-2015	120	1,048	125,760
Members admitted 2016 -2018	60	818	49,080
Newly admitted	-	5,309	-
		16,912	1,933,670
TOTAL		66,089	10,009,105
Amount for Changes in Dues Category			40,895
PROPOSED DUES REVENUE			10,050,000

2019 NYSBA PROPOSED BUDGET

CLE INCOME BUDGET

ITEM	2018 BUDGET	RECEIVED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
560-4700 Programs	1,800,000	924,148	1,650,000	1,900,000	1,453,864	1,661,165	1,887,298
572-4700 Webcast Program Income	650,000	280,985	300,000	-	485,487	600,248	660,987
573-4700 LPM Program Income	75,000	17,050	40,000	-	84,341	87,013	99,588
568-4780 On-Line	850,000	533,476	850,000	1,000,000	849,200	844,225	610,792
569-4790 Audio Compact Disk (CD)	150,000	114,799	150,000	50,000	170,067	272,864	231,124
561-4710 Course Book	35,000	15,569	30,000	30,000	28,115	41,152	41,976
571-4715 DVD	75,000	67,351	125,000	150,000	83,226	124,460	101,249
TOTAL	3,635,000	1,953,378	3,145,000	3,130,000	3,154,300	3,631,127	3,633,014

CLE GENERAL DEPARTMENT

ITEM	2018 BUDGET	EXPENDED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
504-5020 Training and Professional Development	5,000	765	3,000	5,000	3,580	2,899	5,054
504-5070 Salary and Fringe Allocation	854,100	389,826	875,856	827,904	880,649	768,007	912,056
504-5130 Dues and Subscriptions	3,500	2,915	3,500	3,500	3,500	3,044	2,896
504-5230 Bank and Investment Fees	103,000	57,493	103,000	103,000	88,759	98,598	98,625
560-5480 Programs	1,200,000	662,239	1,200,000	1,450,000	1,076,558	1,158,517	1,284,819
572-5480 Webcast	200,000	138,687	150,000	-	254,405	170,914	175,686
573-5480 LPM Programs	50,000	33,387	50,000	-	86,276	48,529	54,116
568-5480 Hosting	70,000	33,916	45,000	35,000	67,572	90,414	68,847
504-5100 Postage and Shipping	1,000	(1,992)	1,000	1,000	1,132	(1,350)	623
504-5110 Supplies	5,000	4,951	13,000	3,000	14,894	3,394	2,913
569-5480 Compact Disc	15,000	2,954	6,000	6,000	11,115	20,080	22,406
561-5480 Course Book	2,200	-	1,000	1,000	1,088	2,204	6,438
571-5180/570 DVD	12,000	8,294	11,000	12,000	13,622	16,159	13,071
504-5370 Misc. Service/Professional Fees	3,000	-	600	1,000	1,591	2,532	2,616
504-5470 / 910-5470/5475/5700 Committee Meeting	9,500	6,405	9,500	9,500	5,228	9,146	7,838
504-5700 Graphics Department	2,750	2,888	4,000	4,000	11,893	8,761	1,313
504-5270 Travel Costs	30,000	13,627	30,000	25,000	23,750	42,316	19,015
TOTAL	2,566,050	1,356,355	2,506,456	2,486,904	2,545,612	2,444,164	2,678,332

BAR CENTER OPERATIONS AND ADMINISTRATIVE EXPENSE

ITEM	2018 BUDGET	EXPENDED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
Rent	287,000	132,509	284,000	284,000	283,623	285,078	285,078
Building Services	238,250	90,327	225,500	230,750	210,549	227,752	266,454
Insurance	142,000	81,674	162,000	162,000	169,687	141,781	153,194
Taxes	5,250	(1,485)	2,750	2,750	13,884	23,148	12,079
Plant and Equipment	904,600	409,589	853,000	862,000	886,025	754,394	675,902
Office Administration	34,500	(48,025)	35,000	35,000	(8,253)	(18,089)	113,396
Other	723,100	289,528	490,700	504,100	559,482	541,295	484,019
TOTAL	2,334,700	954,116	2,052,950	2,080,600	2,114,998	1,955,359	1,990,122

2019 NYSBA PROPOSED BUDGET

PUBLICATIONS AND MEETINGS

PUBLICATIONS

ITEM	2018 BUDGET	EXPENDED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
New York State Bar Journal	378,200	246,540	378,150	360,200	410,666	418,138	464,084
New York State Law Digest	187,800	85,949	170,300	172,300	161,153	187,721	145,080
State Bar News	242,300	72,363	127,700	135,300	217,676	173,259	256,857
TOTAL PUBLICATIONS	808,300	404,851	676,150	667,800	789,495	779,118	866,021

MEETINGS

Annual Meeting	345,800	268,549	268,700	338,500	338,205	321,137	377,577
Executive Committee	49,200	44,922	68,000	70,500	57,647	46,196	48,596
House of Delegates and Officer's Expense	477,750	292,295	463,800	448,800	480,754	454,622	475,569
TOTAL MEETINGS	872,750	605,767	800,500	857,800	876,605	821,955	901,742
TOTAL	1,681,050	1,010,618	1,476,650	1,525,600	1,666,100	1,601,073	1,767,763

2019 NYSBA PROPOSED BUDGET

COMMITTEES

ITEM	2018 BUDGET	EXPENDED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
Committees \$25,000 and/or more	417,875	161,457	401,750	313,955	300,064	432,556	315,473
Committees \$2,501 - \$24,999	215,525	106,712	194,625	220,550	150,925	175,741	176,297
Non-Line Items Committees and Other	126,850	59,354	103,850	130,600	110,195	124,969	111,803
Departments	14,784,910	6,662,014	13,830,586	14,259,244	14,196,767	13,981,125	14,508,414
TOTAL	15,545,160	6,989,538	14,530,811	14,924,349	14,757,950	14,714,391	15,111,987

SECTION DUES INCOME

ITEM	2018 BUDGET	RECEIVED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
Antitrust	13,200	11,865	12,000	12,000	12,273	13,335	13,140
Business Law	75,000	72,207	72,500	68,500	75,676	75,676	81,314
Commercial & Federal Litigation	70,000	67,541	68,000	68,000	70,360	74,330	76,004
Corporate Counsel	38,000	35,468	35,500	36,000	35,893	37,300	39,745
Criminal Justice	35,000	34,517	34,600	34,500	35,389	36,615	37,995
Dispute Resolution	37,724	38,401	38,500	37,800	38,259	41,510	41,882
Elder Law and Special Needs	80,000	73,492	74,000	80,000	74,845	77,960	78,366
Entertainment Law	36,000	33,911	34,000	34,500	34,703	36,914	41,103
Environmental Law	29,450	28,219	28,300	28,200	28,656	29,725	31,353
Family Law	75,000	74,009	74,100	74,000	74,960	75,873	77,916
Food, Drug	4,600	5,038	5,100	5,000	4,888	5,193	5,238
General Practice	32,500	29,347	30,000	30,000	31,508	34,410	38,236
Health Law	34,000	32,508	32,600	34,000	33,583	34,053	35,005
Intellectual Property Law	40,500	35,557	36,000	35,500	37,518	40,951	45,604
International Law	50,000	44,202	44,300	48,000	45,044	49,261	49,550
Judicial	10,000	9,572	9,600	10,000	9,681	8,345	8,025
Labor & Employment	68,000	62,477	62,500	62,000	65,666	67,969	68,751
Local State Government	31,500	28,417	28,600	30,000	29,550	29,962	27,778
Real Property	139,000	138,557	138,600	139,000	140,271	142,853	153,646
Senior Lawyers	45,000	48,264	48,300	47,000	44,120	47,080	33,769
Tax	55,000	49,770	50,000	53,000	50,189	53,699	54,854
Torts, Insurance and Compensation	76,000	72,430	72,500	73,000	75,705	77,310	83,740
Trial Lawyers	70,500	62,072	62,500	62,000	66,687	69,098	72,960
Trusts and Estates	165,600	161,950	162,000	160,000	165,713	170,977	170,316
Women in Law	-	-	-	12,000	-	-	-
Young Lawyers	30,000	27,468	27,500	28,000	25,649	24,800	29,243
TOTAL	1,341,574	1,277,258	1,281,600	1,302,000	1,306,781	1,355,198	1,395,531

SECTION OTHER INCOME

ITEM	2018 BUDGET	RECEIVED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL
Antitrust	218,400	192,220	210,900	220,400	159,987	147,275	171,257
Business Law	127,500	13,244	65,400	113,100	19,333	28,466	21,385
Commercial & Federal Litigation	184,000	168,220	200,500	175,500	188,625	178,090	170,114
Corporate Counsel	25,400	836	10,000	28,300	17,002	10,421	32,924
Criminal Justice	22,200	22,720	30,600	22,150	28,178	17,525	25,140
Dispute Resolution	136,376	74,531	90,300	169,005	71,952	98,745	86,565
Elder Law and Special Needs	240,000	96,706	211,500	303,500	228,167	201,905	223,475
Entertainment Law	62,800	20,710	58,000	67,800	52,115	43,669	40,133
Environmental Law	55,350	31,891	65,500	70,000	68,280	45,265	62,432
Family Law	278,800	358,635	359,750	319,050	330,256	290,308	191,071
Food, Drug	1,300	2,210	2,400	2,000	1,310	585	-
General Practice	49,400	1,801	53,400	68,050	2,735	2,420	3,472
Health Law	37,800	18,355	59,400	39,200	39,052	32,591	29,378
Intellectual Property Law	40,000	16,440	42,100	45,250	37,660	33,138	34,442
International Law	290,800	132,081	293,700	298,000	279,336	249,017	216,914
Judicial	18,100	15,290	15,650	15,500	21,725	13,530	13,730
Labor & Employment	115,150	27,352	85,150	106,700	85,579	71,497	79,091
Local State Government	32,700	185	20,800	21,700	17,480	11,730	7,226
Real Property	82,500	40,978	112,000	107,000	58,033	48,929	47,182
Senior Lawyers	45,200	405	16,200	45,000	3,273	15,632	9,960
Tax	218,150	177,340	216,750	212,400	160,955	154,825	145,292
Torts, Insurance and Compensation	80,135	56,245	110,200	90,135	108,419	102,346	63,568
Trial Lawyers	76,500	20,148	86,950	59,000	49,825	23,357	65,655
Trusts and Estates	277,900	266,292	333,600	366,500	258,929	257,733	294,870
Women in Law	-	10,500	10,500	25,500	-	-	-
Young Lawyers	178,100	132,284	150,300	169,900	175,851	144,620	111,260
TOTAL	2,894,561	1,897,616	2,911,550	3,160,640	2,464,057	2,223,619	2,146,535

2019 NYSBA PROPOSED BUDGET

SECTIONS EXPENSE

ITEM	2018 BUDGET	RECEIVED TO 6/30/18	PROJECTED YEAR END	2019 PROPOSED BUDGET	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL	
Antitrust	231,600	171,642	222,900	232,400	252,101	193,013	175,371	620
Business Law	202,500	74,084	137,900	181,600	122,457	123,254	143,991	621
Commercial & Federal Litigation	254,000	225,841	268,500	243,500	246,413	259,822	249,894	631
Corporate Counsel	63,400	17,731	44,500	64,300	55,022	57,926	71,754	622
Criminal Justice	55,200	47,938	65,200	56,650	58,421	70,867	66,558	623
Dispute Resolution	174,100	77,343	128,800	206,805	140,149	106,861	103,022	644
Elder Law and Special Needs	320,000	130,381	285,500	383,500	250,205	285,817	265,096	632
Entertainment Law	98,800	49,438	92,000	102,300	96,275	76,962	68,635	630
Environmental Law	84,800	55,241	83,550	88,500	78,674	65,935	65,163	624
Family Law	353,800	188,877	374,700	393,050	401,451	378,011	285,451	625
Food, Drug	5,900	6,608	6,800	7,000	8,635	6,037	8,993	626
General Practice	81,900	50,809	83,400	98,050	57,962	44,377	44,878	627
Health Law	71,800	49,206	92,000	73,200	92,465	69,241	58,304	633
Intellectual Property Law	80,500	51,290	78,100	80,750	64,527	64,563	86,187	634
International Law	309,700	166,073	338,000	335,300	218,335	242,216	265,438	629
Judicial	27,050	18,859	23,600	25,100	27,275	19,645	20,235	635
Labor & Employment	183,150	73,520	125,500	168,700	118,660	115,728	124,770	636
Local State Government	64,200	21,885	49,400	51,700	27,079	23,257	20,113	637
Real Property	221,500	110,477	250,600	246,000	234,481	240,235	202,787	638
Senior Lawyers	90,200	31,974	64,500	92,000	28,646	30,572	26,214	645
Tax	273,150	222,504	266,750	265,400	232,303	198,767	208,368	639
Torts, Insurance and Compensation	153,000	69,873	149,000	163,135	150,104	145,414	149,689	628
Trial Lawyers	147,000	56,497	149,450	121,000	129,707	97,413	148,944	640
Trusts and Estates	443,500	409,439	495,600	526,500	400,746	484,772	446,652	641
Women in Law	32,550	31,429	37,450	67,600	35,661	24,385	41,297	646
Young Lawyers	208,100	122,691	177,800	197,900	202,499	175,475	138,911	642
TOTAL	4,231,400	2,531,648	4,091,500	4,471,940	3,730,254	3,600,564	3,486,713	