

Treasurer's Report

House of Delegates

June 16, 2018



Operating Results

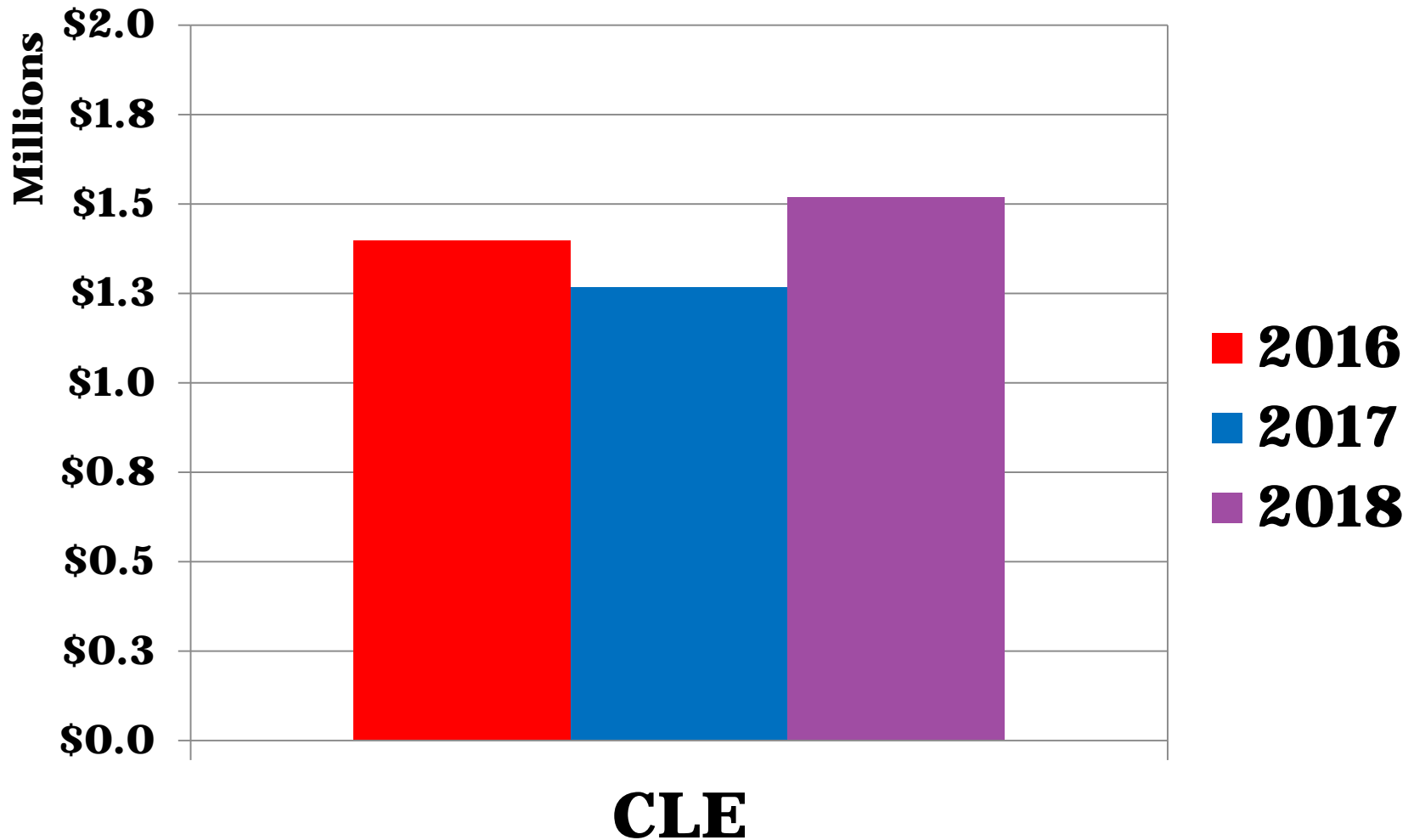
Four Months Ended April 30, 2018



Four Months Operating Results

	2016	2017	2018	Increase (Decrease) 2017-2018
Revenue	\$16,043,000	\$15,481,000	\$16,009,000	\$528,000
Expenses	\$8,201,000	\$8,422,000	\$7,946,000	\$(476,000)

CLE Revenue (Four Months)

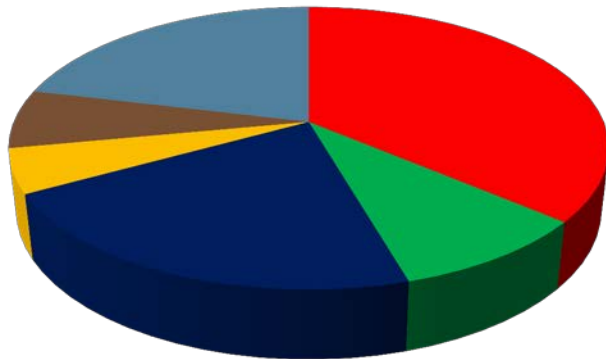


Membership Dues Revenue (Four Months)



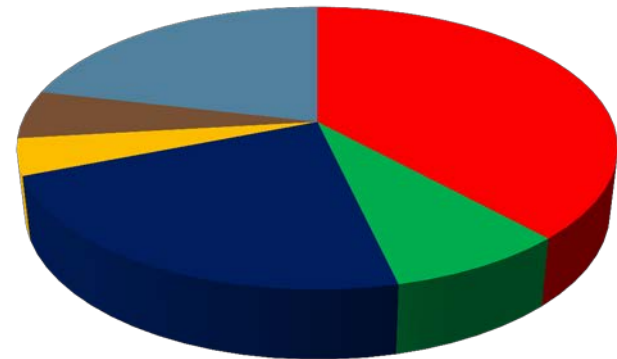
Expenses through April

2017



- **Salaries & Fringe** \$3,050,000
- **Bar Center & Admin** \$783,000
- **Sections** \$1,808,000
- **Publications** \$424,000
- **Meetings** \$568,000
- **Committees** \$1,790,000

2018



- **Salaries & Fringe** \$3,036,000
- **Bar Center & Admin** \$649,000
- **Sections** \$1,794,000
- **Publications** \$331,000
- **Meetings** \$439,000
- **Committees** \$1,696,000

In State Paid Members - May 31, 2018

Class	Members
Sustaining (\$400)	708
More than seven years (\$275)	24,879
Five to six years (\$185)	1,284
Three to four years (\$125)	1,569
Up to 2 years (\$60)	2,482
Special dues category (various)	1,145
	32,067

Out of State Paid Members - May 31, 2018

Class	Members
Sustaining (\$400)	132
More than seven years (\$180)	8,509
Five to six years (\$150)	704
Three to four years (\$120)	963
Up to 2 years (\$60)	1,557
	11,865

Reconciliation Active to Paid Members

Active Members 1-1-2018	69,389
Additions, 1-1-2017 to 4-6-2017	849
Drops 4-6-2017	(13,051)
Free Members, Newly Admitted and Law Students	(14,686)
Additions since Drop	1,431
Paid Members at May 31, 2017	43,932