



Staff Memorandum

HOUSE OF DELEGATES Agenda Item # 3

REQUESTED ACTION: Approval of the 2021 Association income and expense budget.

Attached is the 2021 proposed Association operating budget. The budget has projected income of 19,292,955 and expense of \$18,802,064, leaving a projected surplus of \$490,891.

The budget will be presented by John H. Gross, chair of the Finance Committee.

2021 PROPOSED BUDGET

**THE ASSOCIATION HAS PROJECTED REVENUE OF \$19,292,955 AND
EXPENSE OF \$18,802,064 LEAVING A PROJECTED SURPLUS OF \$490,891.**

2021 NYSBA PROPOSED BUDGET

2021 PROPOSED INCOME BUDGET

ITEM	2020 BUDGET	RECEIVED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
Membership Dues	9,732,250	8,728,582	9,005,000	8,764,295	9,637,873	9,902,972	10,044,393
Continuing Legal Education	3,220,000	1,959,081	3,208,800	2,950,000	3,153,234	3,240,221	3,154,300
Investment Income	500,800	144,363	520,420	494,420	564,518	500,080	480,953
Advertising (MCI) **	250,000	90,021	210,000	183,000	265,085	249,390	63,218
Reference Materials	1,250,000	318,145	1,232,000	1,300,000	1,097,626	1,076,377	1,204,335
Publications and Miscellaneous	216,200	98,291	211,500	210,700	273,698	327,559	251,556
Insurance Program	2,306,000	1,244,597	2,489,194	2,154,000	2,184,419	2,209,019	2,258,770
Annual Meeting	1,312,000	1,582,646	1,591,647	276,225	938,792	838,409	897,247
House of Delegates	24,750	1,610	1,610	12,000	32,617	43,365	27,205
Committees	150,000	16,976	23,290	15,000	44,479	150,928	42,176
Sections	4,435,230	1,881,453	2,056,495	2,933,315	3,771,251	3,821,947	3,770,838
TOTAL	23,397,230	16,065,765	20,549,956	19,292,955	21,963,592	22,360,266	22,194,991

**2021 NYSBA PROPOSED BUDGET
EXPENSE BUDGET**

ITEM	2020 BUDGET	EXPENDED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
Salaries and Frindge Benefits	8,790,034	4,350,328	7,861,660	8,334,265	8,716,606	8,667,283	9,884,499
Less: Allocations	(8,789,409)	(4,350,328)	(7,861,660)	(8,334,265)	(8,716,606)	(8,663,180)	(9,880,602)
Bar Center Operations	2,286,850	1,093,349	2,371,850	2,412,850	1,789,566	2,533,440	2,114,998
Publications and Meetings	1,858,325	1,332,245	1,748,269	739,450	1,440,800	1,412,011	1,666,099
Committees and Departments	14,626,369	7,022,998	12,538,329	12,729,049	14,359,591	13,403,631	14,757,949
Sections	4,435,230	1,536,518	1,837,745	2,920,715	3,838,851	3,853,509	3,730,254
TOTAL	23,207,399	10,985,111	18,496,193	18,802,064	21,428,807	21,206,694	22,273,197

2021 NYSBA PROPOSED BUDGET

2021 MEMBERSHIP DUES

CLASS	DUES	MEMBERS	AMOUNT
Affiliate	185	20	3,700
Attorney - Admitted 1-2 Years	95	5,936	563,920
Attorney - Admitted 3-6 Years	175	3,407	596,225
Attorney - Admitted 7+ Years	275	27,048	7,438,200
Newly Admitted	-	4,765	-
Law students	-	7,993	-
Retired	100	763	76,300
Sustaining Members Add-On	150	573	85,950
		50,505	8,764,295

2021 NYSBA PROPOSED BUDGET

CLE INCOME BUDGET

ITEM	2020 BUDGET	RECEIVED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
560-4700	1,600,000	525,244	525,300	500,000	1,560,495	1,847,841	1,453,864
572-4700	400,000	704,023	1,200,000	1,000,000	1,254,689	-	485,487
573-4700	-	-	-	-	-	-	84,341
568-4780	1,000,000	565,350	1,200,000	1,200,000	-	1,055,753	849,200
569-4790	-	-	-	-	69,947	186,098	170,067
561-4710	25,000	2,970	3,500	-	26,240	30,208	28,115
574-4780	120,000	68,912	130,000	130,000	134,972	-	-
571-4715	75,000	92,582	150,000	120,000	106,891	120,321	83,226
TOTAL	3,220,000	1,959,081	3,208,800	2,950,000	3,153,234	3,240,221	3,154,300

CLE GENERAL DEPARTMENT

ITEM	2020 BUDGET	EXPENDED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
504-5020	5,500	-		2,000	2,105	1,410	3,750
Training and Professional Development							
504-5070	1,070,595	496,578	803,681	823,544	1,022,894	892,107	1,099,771
Salary and Fringe Allocation							
504-5130	3,750	981	2,000	3,000	2,707	3,461	4,103
Dues and Subscriptions							
504-5230	100,000	38,089	70,000	70,000	81,106	91,502	88,759
Bank and Investment Fees							
560-5480	1,300,000	199,399	180,000	300,000	1,524,081	1,126,133	1,076,558
Programs							
572-5480	15,000		800	5,000	26,532	155,041	254,405
Webcast							
573-5480	-					50,883	86,276
LPM Programs							
568-5480	-	37,835	38,000	25,000		-	67,572
Hosting							
504-5100	1,250	(1,425)	500	1,000	(557)	(4,060)	1,638
Postage and Shipping							
504-5110	3,800	1,738	2,100	3,000	6,511	5,981	15,515
Supplies							
569-5480	3,000		246		1,250	4,780	11,115
Compact Disc							
561-5480	1,000				553	425	1,088
Course Book							
571-5180/570	12,000	3,347	6,000	8,000	7,959	11,158	13,622
DVD							
504-5370	1,500		500	1,000	951	75	9,497
Misc. Service/Professional Fees							
504-5470	-				4,741	6,439	5,228
Committee Meeting							
504-5655	1,000	218	500	1,000	3,196		
Minor Equipment							
504-5700	7,000	967	2,000	5,000	13,297	8,058	17,475
Graphics Department							
504-5270	31,000	14,350	15,000	10,000	32,059	31,991	28,277
Travel Costs							
TOTAL	2,556,395	792,075	1,121,327	1,257,544	2,729,387	2,385,385	2,784,649

2021 NYSBA PROPOSED BUDGET

BAR CENTER OPERATIONS AND ADMINISTRATIVE EXPENSE

ITEM	2020 BUDGET	EXPENDED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
Rent	284,000	132,509	284,000	284,000	284,367	283,623	283,623
Building Services	397,000	147,993	475,000	365,000	423,113	213,285	210,549
Insurance	170,000	86,224	162,000	164,000	159,734	170,278	169,687
Taxes	7,750	115,276	205,250	180,250	113,231	6,872	13,884
Plant and Equipment	890,500	353,163	722,000	893,500	471,657	1,435,314	886,025
Office Administration	25,000	16,437	54,000	44,000	(67,506)	(63,758)	(8,253)
Other	512,600	241,748	469,600	482,100	404,970	487,826	559,482
TOTAL	2,286,850	1,093,349	2,371,850	2,412,850	1,789,566	2,533,440	2,114,998

PUBLICATIONS AND MEETINGS

PUBLICATIONS

ITEM	2020 BUDGET	EXPENDED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
New York State Bar Journal	396,500	172,500	355,700	245,700	365,979	351,483	410,666
New York State Law Digest	156,000	64,441	96,900	75,000	154,153	165,856	161,153
State Bar News	122,300	32,245	95,000	85,500	101,163	131,607	217,676
TOTAL PUBLICATIONS	674,800	269,186	547,600	406,200	621,295	648,945	789,494

MEETINGS

Annual Meeting	714,700	949,194	949,194	24,250	380,226	274,263	338,205
Executive Committee	66,700	13,771	15,500	16,750	50,818	57,322	57,647
House of Delegates and Officer's Expense	402,125	100,094	235,975	292,250	388,462	431,480	480,754
TOTAL MEETINGS	1,183,525	1,063,059	1,200,669	333,250	819,505	763,065	876,605
TOTAL	1,858,325	1,332,245	1,748,269	739,450	1,440,800	1,412,011	1,666,099

2021 NYSBA PROPOSED BUDGET

COMMITTEES AND DEPARTMENTS

ITEM	2020 BUDGET	EXPENDED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
Committees \$25,000 and/or more	110,350	60,863	82,975	78,925	91,732	143,349	113,570
Committees \$3,001 - \$24,999	328,375	146,690	157,377	141,460	250,709	255,849	290,518
Non-Line Items Committees and Other	356,225	69,784	88,905	97,550	159,138	247,481	157,095
Departments	13,831,419	6,745,662	12,209,072	12,411,114	13,858,011	12,756,953	14,196,767
TOTAL	14,626,369	7,022,998	12,538,329	12,729,049	14,359,591	13,403,631	14,757,949

2021 NYSBA PROPOSED BUDGET

SECTION DUES INCOME

ITEM	2020 BUDGET	RECEIVED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
Antitrust	12,600	10,950	11,500	12,000	12,095	11,575	12,273
Business Law	67,500	64,373	65,000	69,000	70,758	73,182	75,676
Commercial & Federal Litigation	68,000	65,229	65,500	65,000	68,935	68,261	70,360
Corporate Counsel	36,000	31,090	34,000	33,000	34,630	35,948	35,893
Criminal Justice	35,000	32,481	32,600	30,000	36,307	34,952	35,389
Dispute Resolution	40,000	41,089	41,500	40,500	42,348	39,085	38,259
Elder Law and Special Needs	75,000	68,164	70,000	72,000	71,690	74,197	74,845
Entertainment Law	35,000	29,408	30,000	25,000	33,238	34,629	34,703
Environmental Law	28,200	26,378	27,000	28,000	27,933	28,587	28,656
Family Law	70,000	66,273	66,500	65,000	71,989	74,936	74,960
Food, Drug	7,500	5,388	6,000	6,500	5,088	5,063	4,888
General Practice	35,000	29,476	30,000	47,500	32,970	29,697	31,508
Health Law	38,000	34,716	35,000	37,000	37,380	32,938	33,583
Intellectual Property Law	35,000	29,922	30,000	30,000	33,932	36,142	37,518
International Law	45,000	40,895	45,000	40,000	44,024	45,369	45,044
Judicial	10,000	9,010	9,010	9,000	9,427	9,649	9,681
Labor & Employment	64,000	57,917	60,000	57,000	61,287	63,225	65,666
Local State Government	30,000	26,745	27,000	26,000	28,280	28,807	29,550
Real Property	142,000	133,220	134,000	126,000	140,516	139,777	140,271
Senior Lawyers	48,000	37,447	38,000	38,000	42,054	48,304	44,120
Tax	50,000	46,329	47,000	45,000	48,963	50,457	50,189
Torts, Insurance and Compensation	75,000	64,705	65,000	55,000	71,303	73,200	75,705
Trial Lawyers	60,000	55,756	56,000	50,000	60,212	62,767	66,687
Trusts and Estates	160,000	152,033	152,500	157,500	160,789	163,210	165,713
Women in Law	26,000	16,253	16,500	16,000	14,741	-	-
Young Lawyers	29,000	22,320	22,500	20,000	27,162	28,163	25,649
TOTAL	1,321,800	1,197,565	1,217,110	1,200,000	1,288,049	1,292,120	1,306,781

2021 NYSBA PROPOSED BUDGET

SECTION OTHER INCOME

ITEM	2020 BUDGET	RECEIVED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL
Antitrust	224,750	172,770	173,000	75,700	200,765	200,120	159,987
Business Law	88,500	4,663	5,135	25,135	16,070	29,706	19,333
Commercial & Federal Litigation	195,500	63,185	66,500	121,500	148,935	172,605	188,625
Corporate Counsel	18,700	50	1,100	33,550	1,198	4,548	17,002
Criminal Justice	22,200	10,390	10,600	2,350	8,895	24,124	28,178
Dispute Resolution	141,880	5,335	5,500	106,445	72,589	86,611	71,952
Elder Law and Special Needs	284,000	12,710	70,000	196,500	165,538	182,319	228,167
Entertainment Law	74,100	3,576	14,600	42,135	62,570	49,938	52,115
Environmental Law	87,300	24,345	39,500	55,000	79,955	67,392	68,280
Family Law	346,050	74,650	87,050	299,600	405,819	366,685	330,256
Food, Drug	2,600	180	500	1,500	780	1,395	1,310
General Practice	22,200	270	500	3,500	-	2,250	2,735
Health Law	37,350	10,445	11,350	25,300	38,223	35,907	39,052
Intellectual Property Law	41,150	13,885	14,150	23,150	27,250	17,259	37,660
International Law	310,500	9,705	11,500	243,000	321,610	346,006	279,336
Judicial	20,000	11,905	18,000	-	26,795	15,290	21,725
Labor & Employment	118,100	24,925	25,500	68,900	76,933	76,145	85,579
Local State Government	69,800	135	150	29,200	18,140	13,170	17,480
Real Property	104,000	17,130	17,500	55,700	70,642	54,057	58,033
Senior Lawyers	23,400	350	350	2,000	230	800	3,273
Tax	196,750	106,145	133,500	60,000	177,975	177,340	160,955
Torts, Insurance and Compensation	88,200	4,535	4,700	36,650	58,280	74,800	108,419
Trial Lawyers	40,500	135	500	34,500	33,560	31,019	49,825
Trusts and Estates	343,900	44,920	50,200	116,000	310,875	357,173	258,929
Women in Law	57,000	22,550	33,000	24,000	55,890	9,500	-
Young Lawyers	155,000	45,000	45,000	52,000	103,686	133,669	175,851
TOTAL	3,113,430	683,888	839,385	1,733,315	2,483,202	2,529,827	2,464,057

SECTIONS EXPENSE

ITEM	2020 BUDGET	RECEIVED TO 6/30/20	PROJECTED YEAR END	2021 PROPOSED BUDGET	2019 ACTUAL	2018 ACTUAL	2017 ACTUAL	
Antitrust	237,350	132,094	138,400	87,700	207,234	208,719	252,101	620
Business Law	156,000	45,971	70,135	94,135	97,343	142,115	122,457	621
Commercial & Federal Litigation	263,500	103,155	120,950	186,500	249,777	245,377	246,413	631
Corporate Counsel	54,700	20,705	26,550	66,550	43,331	33,688	55,022	622
Criminal Justice	57,200	28,524	38,200	32,350	33,326	56,333	58,421	623
Dispute Resolution	181,880	37,119	47,000	146,945	135,078	129,637	140,149	644
Elder Law and Special Needs	359,000	123,594	140,000	268,500	286,491	295,420	250,205	632
Entertainment Law	109,100	41,911	44,600	67,135	84,712	79,509	96,275	630
Environmental Law	115,500	63,462	66,500	70,400	155,476	80,752	78,674	624
Family Law	416,050	147,808	153,550	364,600	385,641	443,355	401,451	625
Food, Drug	10,100	5,773	6,500	8,000	6,547	6,777	8,635	626
General Practice	57,200	11,642	30,500	51,000	44,277	66,694	57,962	627
Health Law	75,350	40,032	46,350	62,300	61,303	66,243	92,465	633
Intellectual Property Law	76,150	37,376	44,150	53,150	51,660	57,461	64,527	634
International Law	355,500	44,322	56,500	283,000	420,051	373,784	218,335	629
Judicial	30,000	22,556	27,010	9,000	38,623	20,460	27,275	635
Labor & Employment	182,100	63,262	85,500	125,900	117,435	132,346	118,660	636
Local State Government	99,800	10,252	27,150	55,200	45,167	38,157	27,079	637
Real Property	246,000	102,072	111,100	181,700	230,797	186,981	234,481	638
Senior Lawyers	71,400	16,432	38,200	40,000	51,105	44,557	28,646	645
Tax	246,750	166,208	173,500	105,000	237,110	228,468	232,303	639
Torts, Insurance and Compensation	163,200	26,566	37,200	91,650	114,987	158,504	150,104	628
Trial Lawyers	100,500	21,072	28,400	84,500	70,792	91,666	129,707	640
Trusts and Estates	503,900	154,425	187,000	273,500	469,515	489,764	400,746	641
Women in Law	83,000	38,032	46,400	40,000	50,334	37,609	35,661	646
Young Lawyers	184,000	32,157	46,400	72,000	150,737	139,132	202,499	642
TOTAL	4,435,230	1,536,518	1,837,745	2,920,715	3,838,851	3,853,509	3,730,254	

