



Staff Memorandum

HOUSE OF DELEGATES Agenda Item # 4

REQUESTED ACTION: Approval of the 2022 Association income and expense budget.

Attached is the 2022 proposed Association operating budget. The budget has projected income of \$20,907,870 and expense of \$20,786,426, leaving a projected surplus of \$121,444.

The budget will be presented by Michael J. McNamara, chair of the Finance Committee.

2022 PROPOSED BUDGET

**THE ASSOCIATION HAS PROJECTED REVENUE OF \$20,907,870 AND
EXPENSE OF \$20,786,426 LEAVING A PROJECTED SURPLUS OF \$121,444.**

2022 NYSBA PROPOSED BUDGET
2022 PROPOSED INCOME BUDGET

ITEM	2021 BUDGET	RECEIVED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
Membership Dues	8,764,295	9,152,797	9,350,000	9,372,690	9,339,925	9,902,972	10,044,393
Continuing Legal Education	2,950,000	1,437,888	2,594,000	2,950,000	3,043,386	3,153,234	3,240,221
Investment Income	494,420	144,608	496,225	486,225	489,631	564,518	500,080
Advertising	183,000	114,757	218,000	218,000	259,859	265,085	249,390
Reference Materials	1,300,000	413,356	1,160,000	1,247,000	1,032,335	1,097,626	1,076,377
Publications and Miscellaneous	210,700	80,027	192,100	213,500	168,907	273,698	327,559
Insurance Program	2,154,000	1,071,822	2,143,644	1,912,000	2,389,144	2,209,019	2,258,770
Annual Meeting	276,225	490,200	490,200	400,000	1,582,326	938,792	838,409
House of Delegates	12,000	60	3,000	33,500	(250)	32,617	43,365
Committees	15,000	5,258	12,000	14,000	24,344	44,479	150,928
Sections	2,933,315	1,427,411	1,513,455	4,060,955	2,015,200	3,764,492	3,825,737
TOTAL	19,292,955	14,338,185	18,172,624	20,907,870	20,344,806	22,246,532	22,555,229

**2022 NYSBA PROPOSED BUDGET
EXPENSE BUDGET**

ITEM	2021 BUDGET	EXPENDED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
Salaries and Fringe Benefits	8,334,265	3,935,506	8,285,789	8,588,947	8,166,428	8,716,606	8,667,283
Less: Allocations	(8,334,265)	(3,935,506)	(8,285,789)	(8,588,947)	(8,166,428)	(8,716,606)	(8,663,180)
Bar Center Operations & Administration	2,412,850	1,149,295	2,566,800	2,172,000	2,424,373	1,789,566	2,533,440
Publications and Meetings	739,450	337,957	668,961	1,333,950	1,633,681	1,440,800	1,412,011
Committees and Departments	12,723,799	5,567,955	12,106,043	13,241,321	13,019,123	14,356,931	13,399,355
Sections	2,925,965	232,620	486,456	4,039,155	1,756,616	3,841,512	3,857,786
TOTAL	18,802,064	7,287,828	15,828,261	20,786,426	18,833,793	21,428,808	21,206,694

2022 NYSBA PROPOSED BUDGET

2022 MEMBERSHIP DUES

CLASS	DUES	MEMBERS PAID	AMOUNT
Affiliate	185	10	1,850
Attorney - Admitted 1-2 Years	95	2,754	261,630
Attorney - Admitted 3-6 Years	175	3,365	588,875
Attorney - Admitted 7+ Years	275	30,940	8,508,500
Newly Admitted	-	10,488	-
Law students	-	4,773	1,035
Retired	100	108	10,800
		52,438	9,372,690

2022 NYSBA PROPOSED BUDGET

CLE INCOME BUDGET

ITEM	2021 BUDGET	RECEIVED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
560-4700 Programs	500,000	13,371	14,000	75,000	190,991	1,560,495	1,847,841
572-4700 Webcast Program Income	1,000,000	862,257	1,500,000	1,500,000	1,409,251	1,254,689	-
573-4700 LPM Program Income	-	-	-	-	-	-	-
568-4780 On-Line	1,200,000	335,815	700,000	1,000,000	1,093,991	-	1,055,753
569-4790 Audio Compact Disk (CD)	-	405	-	-	48,747	69,947	186,098
561-4710 Course Book	-	-	-	-	3,194	26,240	30,208
574-4780 All Access Pass	130,000	206,665	350,000	350,000	206,737	134,972	-
571-4715 DVD/CD	120,000	19,375	30,000	25,000	90,475	106,891	120,321
TOTAL	2,950,000	1,437,888	2,594,000	2,950,000	3,043,386	3,153,234	3,240,221

CLE GENERAL DEPARTMENT

ITEM	2021 BUDGET	EXPENDED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
504-5020	2,000	139	1,000	2,400	-	2,105	1,410
Training and Professional Development							
504-5070	823,544	371,954	794,736	825,016	852,497	1,022,894	892,107
Salary and Fringe Allocation							
504-5130	3,000	1,717	3,000	3,500	1,991	2,707	3,461
Dues and Subscriptions							
504-5230	70,000	25,569	60,000	60,000	137,553	81,106	91,502
Bank and Investment Fees							
560-5480	300,000	478	1,000	150,000	292,103	1,524,081	1,126,133
Programs							
572-5480	5,000	-	2,000	15,000	-	26,532	155,041
Webcast							
573-5480	-	-	-	-	-	-	50,883
LPM Programs							
568-5480	25,000	29,818	60,000	100,000	46,520	-	-
Hosting							
504-5100	1,000	(5,205)	1,000	1,000	(5,696)	(557)	(4,060)
Postage and Shipping							
504-5110	3,000	124	2,000	3,000	1,945	6,511	5,981
Supplies							
569-5480	-	-	-	-	246	1,250	4,780
Compact Disc							
561-5480	-	-	-	-	-	553	425
Course Book							
571-5180/570	8,000	653	2,000	4,000	4,169	7,959	11,158
DVD							
504-5370	1,000	-	-	1,000	-	951	75
Misc. Service/Professional Fees							
504-5470	-	-	-	-	-	4,741	6,439
Committee Meeting							
504-5655	1,000	-	-	2,000	218	3,196	-
Minor Equipment							
504-5700	5,000	-	500	5,000	1,118	13,297	8,058
Graphics Department							
504-5270	10,000	-	2,000	20,000	14,645	32,059	31,991
Travel Costs							
TOTAL	1,257,544	425,248	929,236	1,191,916	1,347,309	2,729,387	2,385,385

2022 NYSBA PROPOSED BUDGET

BAR CENTER OPERATIONS AND ADMINISTRATIVE EXPENSE

ITEM	2021 BUDGET	EXPENDED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
Rent	284,000	157,694	284,000	-	283,624	284,367	283,623
Building Services	365,000	147,109	442,000	342,000	474,322	423,113	213,285
Insurance	164,000	94,202	190,000	190,000	177,692	159,734	170,278
Taxes	180,250	116,593	167,250	167,250	221,880	113,231	6,872
Plant and Equipment	893,500	420,910	855,500	862,000	763,702	471,657	1,435,314
Office Administration	44,000	26,377	90,800	78,000	32,745	(67,506)	(63,758)
Other	482,100	186,411	537,250	532,750	470,409	404,970	487,826
TOTAL	2,412,850	1,149,295	2,566,800	2,172,000	2,424,373	1,789,566	2,533,440

2022 NYSBA PROPOSED BUDGET

PUBLICATIONS AND MEETINGS

<u>PUBLICATIONS</u>	2021 BUDGET	EXPENDED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
New York State Bar Journal	245,700	132,525	249,000	265,000	298,433	365,979	351,483
New York State Law Digest	75,000	28,699	47,000	47,000	83,846	154,153	165,856
State Bar News	85,500	37,569	89,300	100,300	80,471	101,163	131,607
TOTAL PUBLICATIONS	406,200	198,793	385,300	412,300	462,750	621,295	648,945
<u>MEETINGS</u>							
Annual Meeting	24,250	13,811	13,811	360,100	958,195	380,226	274,263
Executive Committee	16,750	57	29,900	55,800	14,020	50,818	57,322
House of Delegates and Officer's Expense	292,250	125,296	239,950	505,750	198,716	388,462	431,480
TOTAL MEETINGS	333,250	139,164	283,661	921,650	1,170,931	819,505	763,065
TOTAL	739,450	337,957	668,961	1,333,950	1,633,681	1,440,800	1,412,011

2022 NYSBA PROPOSED BUDGET

COMMITTEES AND DEPARTMENTS

ITEM	2021 BUDGET	EXPENDED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
Committees \$25,000 and/or more	78,925	29,400	45,275	94,625	97,909	92,867	144,867
Committees \$3,001 - \$24,999	142,960	19,129	61,429	274,550	179,388	267,948	383,583
Non-Line Items Committees and Other	90,800	(571)	3,100	120,200	62,008	138,104	113,953
Departments	12,411,114	5,519,998	11,996,239	12,751,946	12,679,819	13,858,012	12,756,951
TOTAL	12,723,799	5,567,955	12,106,043	13,241,321	13,019,123	14,356,931	13,399,355

2022 NYSBA PROPOSED BUDGET

SECTION DUES INCOME

ITEM	2021 BUDGET	RECEIVED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
Antitrust	12,000	9,570	9,750	12,600	11,100	12,095	11,575
Business Law	69,000	58,640	60,000	69,000	65,186	70,758	73,182
Commercial & Federal Litigation	65,000	60,835	61,000	65,000	65,872	68,935	68,261
Corporate Counsel	33,000	24,525	25,000	28,000	31,598	34,630	35,948
Criminal Justice	30,000	31,185	32,000	31,000	33,088	36,307	34,952
Dispute Resolution	40,500	54,962	55,000	42,500	42,026	42,348	39,085
Elder Law and Special Needs	72,000	69,450	70,000	73,000	69,668	71,690	74,197
Entertainment Law	25,000	27,795	28,000	29,000	29,921	33,238	34,629
Environmental Law	28,000	25,603	26,000	27,000	26,705	27,933	28,587
Family Law	65,000	65,148	65,500	68,000	67,329	71,989	74,936
Food, Drug	6,500	4,705	5,000	6,300	5,488	5,088	5,063
General Practice	47,500	27,020	27,500	45,000	30,065	32,970	29,697
Health Law	37,000	31,380	31,500	36,000	37,380	32,938	33,583
Intellectual Property Law	30,000	25,500	25,750	30,000	30,276	33,932	36,142
International Law	40,000	36,285	36,750	44,000	41,737	44,024	45,369
Judicial	9,000	8,425	8,500	9,000	9,229	9,427	9,649
Labor & Employment	57,000	53,485	54,000	55,000	58,891	61,287	63,225
LGBTQ	-	-	-	9,000	-	-	-
Local State Government	26,000	24,945	25,000	26,000	27,010	28,280	28,807
Real Property	126,000	126,315	126,500	130,000	135,363	140,516	139,777
Senior Lawyers	38,000	45,339	45,500	48,000	37,727	42,054	48,304
Tax	45,000	39,775	40,000	42,000	46,803	48,963	50,457
Torts, Insurance and Compensation	55,000	58,970	59,500	52,000	65,569	71,303	73,200
Trial Lawyers	50,000	51,760	51,500	52,000	56,347	60,212	62,767
Trusts and Estates	157,500	151,130	152,000	150,000	154,616	160,789	163,210
Women in Law	16,000	16,800	17,000	20,000	16,678	14,741	-
Young Lawyers	20,000	16,520	16,750	20,000	22,865	27,162	28,163
TOTAL	1,200,000	1,146,066	1,155,000	1,219,400	1,218,536	1,283,606	1,292,765

2022 NYSBA PROPOSED BUDGET

SECTION OTHER INCOME

ITEM	2021 BUDGET	RECEIVED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL
Antitrust	75,700	109,050	115,250	201,000	172,770	200,765	200,120
Business Law	25,135	180	5,135	12,135	6,662	16,070	29,706
Commercial & Federal Litigation	121,500	3,185	5,500	153,820	63,955	148,935	172,605
Corporate Counsel	33,550	-	-	40,650	(225)	1,198	4,548
Criminal Justice	2,350	(1,735)	1,200	24,200	10,390	8,895	24,124
Dispute Resolution	106,445	150	2,000	167,650	2,378	72,589	86,611
Elder Law and Special Needs	196,500	7,500	34,500	261,500	31,710	165,538	182,319
Entertainment Law	42,135	15,010	15,435	67,550	9,596	62,570	49,938
Environmental Law	55,000	10,540	17,500	69,500	39,395	79,955	67,392
Family Law	299,600	29,725	31,000	350,000	79,650	405,819	366,685
Food, Drug	1,500	-	-	1,000	180	780	1,395
General Practice	3,500	330	500	10,400	270	-	2,250
Health Law	25,300	400	550	50,600	38,223	35,907	39,052
Intellectual Property Law	23,150	3,300	3,650	41,800	14,035	27,250	17,259
International Law	243,000	26,050	27,500	307,000	9,705	321,610	346,006
Judicial	-	-	-	14,550	16,215	26,795	15,290
Labor & Employment	68,900	6,880	9,150	124,850	26,925	76,933	76,145
LGBTQ	-	-	10,000	16,500	-	-	-
Local State Government	29,200	155	200	70,800	160	18,140	13,170
Real Property	55,700	3,860	4,250	129,700	18,335	70,642	54,057
Senior Lawyers	2,000	-	-	6,500	350	230	800
Tax	60,000	-	-	199,000	106,145	177,975	177,340
Torts, Insurance and Compensation	36,650	(1,900)	-	34,200	4,535	58,280	74,800
Trial Lawyers	34,500	13,035	13,135	34,200	135	33,560	31,019
Trusts and Estates	116,000	47,630	48,000	359,450	60,120	310,875	357,173
Women in Law	24,000	14,000	14,000	55,000	40,050	55,890	9,500
Young Lawyers	52,000	(6,000)	-	38,000	45,000	103,686	133,669
TOTAL	1,733,315	281,345	358,455	2,841,555	796,664	2,480,886	2,532,972

SECTIONS EXPENSE

ITEM	2021 BUDGET	RECEIVED TO 6/30/2021	PROJECTED YEAR END	2022 PROPOSED BUDGET	2020 ACTUAL	2019 ACTUAL	2018 ACTUAL	
Antitrust	87,700	28,877	32,350	213,600	157,921	207,234	208,719	620
Business Law	94,135	29,715	38,250	81,135	77,299	97,343	142,115	621
Commercial & Federal Litigation	186,500	5,552	6,000	218,820	123,821	249,777	245,377	631
Corporate Counsel	66,550	9,793	13,800	68,650	29,749	43,331	33,688	622
Criminal Justice	32,350	2,286	3,250	55,200	30,064	33,326	56,333	623
Dispute Resolution	146,945	11,618	32,000	210,150	58,183	135,078	129,637	644
Elder Law and Special Needs	268,500	12,593	71,250	334,500	134,483	286,491	295,420	632
Entertainment Law	67,135	15,445	29,000	96,550	58,486	84,712	79,509	630
Environmental Law	70,400	2,682	11,500	96,500	70,577	155,476	80,752	624
Family Law	364,600	32,510	35,000	418,000	159,267	385,641	443,355	625
Food, Drug	8,000	-	-	7,300	5,773	6,547	6,777	626
General Practice	51,000	7,332	10,600	55,400	23,201	44,277	66,694	627
Health Law	62,300	6,260	7,150	86,600	49,434	61,303	66,243	633
Intellectual Property Law	53,150	4,469	5,650	71,800	40,228	51,660	57,461	634
International Law	283,000	6,534	10,650	343,250	50,087	420,051	373,784	629
Judicial	9,000	1,155	1,550	23,550	25,033	38,623	20,460	635
Labor & Employment	125,900	16,725	19,850	179,850	64,557	117,435	132,346	636
LGBTQ	5,250	6	12,706	25,500	381	2,661	4,277	647
Local State Government	55,200	-	-	96,800	11,649	45,167	38,157	637
Real Property	181,700	10,700	31,550	259,700	111,269	230,797	186,981	638
Senior Lawyers	40,000	(53)	600	40,450	19,051	51,105	44,557	645
Tax	105,000	67	250	241,000	166,208	237,110	228,468	639
Torts, Insurance and Compensation	91,650	774	52,000	86,200	22,216	114,987	158,504	628
Trial Lawyers	84,500	6,444	8,100	86,200	25,796	70,792	91,666	640
Trusts and Estates	273,500	15,733	44,600	509,450	168,276	469,515	489,764	641
Women in Law	40,000	2,058	5,100	75,000	40,922	50,334	37,609	646
Young Lawyers	72,000	3,345	3,700	58,000	32,685	150,737	139,132	642
TOTAL	2,925,965	232,620	486,456	4,039,155	1,756,616	3,841,512	3,857,786	