NEW YORK STATE BAR ASSOCIATION 2021 OPERATING BUDGET NINE MONTHS OF CALENDAR YEAR 2021

REVENUE

	2021 BUDGET	ADJUST- MENTS	2021 BUDGET AS ADJUSTED	<u>UNAUDITED</u> RECEIVED 9/30/2021	% RECEIVED 9/30/2021	2020 BUDGET	<u>UNAUDITED</u> RECEIVED 9/30/2020	% RECEIVED 9/30/2020
MEMBERSHIP DUES	8,764,295		8,764,295	9,285,855	105.95%	9,732,250	8,936,385	91.82%
SECTIONS:								
Dues	1,200,000		1,200,000	1,164,969	97.08%	1,321,800	1,216,571	92.04%
Programs	1,733,315		1,733,315	466,531	26.92%	3,123,430	722,818	23.14%
INVESTMENT INCOME	494,420		494,420	275,660	55.75%	500,800	275,585	55.03%
ADVERTISING	183,000		183,000	201,078	109.88%	250,000	169,993	68.00%
CONTINUING LEGAL EDUCATION	2,950,000		2,950,000	1,954,386	66.25%	3,220,000	2,264,268	70.32%
USI AFFINITY PAYMENT	2,154,000		2,154,000	1,607,733	74.64%	2,306,000	1,816,871	78.79%
ANNUAL MEETING	276,225		276,225	489,977	177.38%	1,312,000	1,582,391	120.61%
HOUSE OF DELEGATES & COMMITTEES	27,000		27,000	6,902	25.56%	174,750	24,476	14.01%
PUBLICATIONS, ROYALTIES AND OTHER	210,700		210,700	160,170	76.02%	216,200	154,239	71.34%
REFERENCE MATERIALS	1,300,000		1,300,000	733,456	56.42%	1,250,000	534,735	42.78%
TOTAL REVENUE	19,292,955	0	19,292,955	16,346,717	84.73%	23,407,230	17,698,332	75.61%

EXPENSE

			2021	UNAUDITED			UNAUDITED	
	2021 BUDGET	ADJUST- MENTS	BUDGET AS ADJUSTED	EXPENDED 9/30/2021	% EXPENDED 9/30/2021	2020 BUDGET	EXPENDED 9/30/2020	% EXPENDED 9/30/2020
SALARIES & FRINGE	8,334,264		8,334,264	5,779,676	69.35%	8,790,034	6,176,920	70.27%
BAR CENTER:								
Rent	284,000		284,000	208,066	73.26%	284,000	233,252	82.13%
Building Services	365,000		365,000	220,769	60.48%	397,000	366,002	92.19%
Insurance	164,000		164,000	142,986	87.19%	170,000	131,601	77.41%
Taxes	180,250		180,250	159,152	88.30%	7,750	172,582	2226.86%
Plant and Equipment	893,500		893,500	630,150	70.53%	890,500	533,177	59.87%
Administration	526,100		526,100	354,333	67.35%	537,600	432,329	80.42%
SECTIONS	2,920,715		2,920,715	420,693	14.40%	4,445,230	1,670,559	37.58%
PUBLICATIONS:								
Reference Materials	248,800		248,800	71,723	28.83%	312,800	61,850	19.77%
Journal	245,700		245,700	189,211	77.01%	396,500	254,132	64.09%
Law Digest	75,000		75,000	35,820	47.76%	156,000	76,718	49.18%
State Bar News	85,500		85,500	67,947	79.47%	122,300	78,609	64.28%
MEETINGS:								
Annual Meeting	24,250		24,250	13,811	56.95%	714,700	949,214	132.81%
House of Delegates, Officers			-					
and Executive Committee	309,000		309,000	177,852	57.56%	468,825	172,949	36.89%
COMMITTEES:								
Continuing Legal Education	435,000		435,000	74,391	17.10%	1,480,500	336,321	22.72%
LPM / Electronic Communication Committee	1,400		1,400	-	0.00%	38,100	18,072	47.43%
Marketing / Membership	850,000		850,000	310,746	36.56%	877,050	329,382	37.56%
Media Services	269,450		269,450	160,049	59.40%	144,720	176,658	122.07%
All Other Committees and Departments	2,590,135		2,590,135	1,937,432	74.80%	2,983,790	2,719,963	91.16%
TOTAL EXPENSE	18,802,064	0	18,802,064	10,954,807	58.26%	23,217,399	14,890,290	64.13%
BUDGETED SURPLUS	490,891	0	490,891	5,391,910		189,831	2,808,042	

NEW YORK STATE BAR ASSOCIATION STATEMENTS OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2021

ASSETS Current Assets: General Cash and Cash Equivalents Accounts Receivable Prepaid expenses Royalties and Admin. Fees receivable	<u>9/30/2021</u> 15,464,720	<u>9/30/2020</u>	<u>12/31/2020</u>
General Cash and Cash Equivalents Accounts Receivable Prepaid expenses		40 504 070	
Accounts Receivable Prepaid expenses			16,151,359
Prepaid expenses	12 062	10,504,876 81,357	30,527
	18,063 772,065 #	817,001	602,714
	478,219	514,581	803,397
Total Current Assets		11,917,815	
Board Designated Accounts:	16,733,067	11,917,015	17,587,997
Cromwell Fund:			
Cash and Investments at Market Value	3,206,838	2,700,929	2,962,151
Accrued interest receivable	0,200,000	2,700,020	2,002,101
	3,206,838	2,700,929	2,962,151
Replacement Reserve Account:	-,,	_,,	_,,
Equipment replacement reserve	1,117,909	1,117,798	1,117,826
Repairs replacement reserve	794,609	794,530	794,550
Furniture replacement reserve	220,017	219,995	220,000
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Long-Term Reserve Account:			
Cash and Investments at Market Value	33,004,086	27,362,615	30,108,641
Accrued interest receivable	0	0	117,962
	33,004,086	27,362,615	30,226,603
Sections Accounts:			
Section Accounts Cash equivalents and Investments at market value	4,041,301	4,037,480	4,046,948
Cash	1,210,806	268,831	229,979
	5,252,107	4,306,311	4,276,927
Fixed Assets:			
Furniture and fixtures	1,463,037	1,463,037	1,463,037
Leasehold Improvements	1,470,688	1,470,688	1,470,688
Equipment	4,034,985	9,748,499	3,906,126
Telephone	<u> </u>	107,636	6 830 854
Less accumulated depreciation	6,968,710 4,552,489	12,789,860 9,852,622	6,839,851 3,993,589
Net fixed assets	2,416,221 0	2,937,238	2,846,262
	1 1		
Total Assets	62,744,854	51,357,231	60,032,316
LIABILITIES AND FUND BALANCES			
Current liabilities:			
Accounts Payable & other accrued expenses	557,308	706,427	784,252
Deferred dues	0	186,363	6,165,151
Deferred income special	57,692	288,461	230,768
Deferred grant revenue	29,906	50,222	29,906
Other deferred revenue	258,522	174,003	888,104
PPP Loan Payable	1,482,957	0	0
Unearned Income - CLE	0	48,474	0
Payable To The New York Bar Foundation	510	675	19,965
Total current liabilities & Deferred Revenue	2,386,895	1,454,625	8,118,146
Long Term Liabilities:			
Accrued Other Postretirement Benefit Costs	8,976,735	8,290,883	8,706,735
Accrued Supplemental Plan Costs and Defined Contribution Plan Costs	243,000	270,000	299,674
Total Liabilities & Deferred Revenue	11,606,630	10,015,508	17,124,555
Board designated for:			
Cromwell Account	3,206,838 #	2,700,929 #	2,962,151
Replacement Reserve Account	2,132,535 #	2,132,323 #	2,132,376
Long-Term Reserve Account	23,784,351 #	18,801,732	21,102,232
Section Accounts	5,252,107 #	4,306,311 #	4,276,927
Invested in Fixed Assets (Less capital lease)	2,416,221 #	2,937,238 #	2,846,262
Undesignated	14,346,172 #	10,463,190 #	9,587,813
	51,138,224	41,341,723	42,907,761
Total Net Assets Total Liabilities and Net Assets	62,744,854	51,357,231	60,032,316

New York State Bar Association Statement of Activities For the Nine Months Ending September 30, 2021

REVENUES AND OTHER SUPPORT Membership dues 9,285,855 8,396,385 9,339,925 Section revenues 1,164,969 1,216,571 1,216,571 1,216,571 Dues 1,1774,420 1,1774,420 1,1774,420 1,1774,420 Administrative fee and royatly reveue 1,1774,420 1,1774,776 2,594,882 Annual meeting 489,977 1,152,336 603,300 1,469,889 Reference Books, Formbooks and Disk Products 733,456 634,735 1032,334 Other revenue and other support 16,724,149 18,147,903 21,285,911 PROGRAM EXPENSES 2 2 120,081 1,220,381 Graphics 878,317 942,100 1,222,030 Government relations program 4,37 95 (185) Lawy yet assistance program 2,32,77 352,401 476,962 216,082 1,202,831 Lawy yet assistance program 2,32,37 571,861 728,988 56,300 1,294,41 44,518 Lawy yet assistance program 1,210,62 151,860 1,26		September 2021	September 2020	December 2020
Section revenues 1.164.969 1.216.571 1.216.608 Programs 4.66.531 722.818 769.606 Continuing legal education program 1.954.368 2.284.288 3.043.386 Administrative fee and royalty revenue 1.774.420 1.970.476 2.594.862 Annual meeting 499.977 1.582.326 1.823.234 Investment income 629.435 600.300 1.489.869 Reference Books, Formbooks and Disk Products 733.456 534.4735 1.032.34 Other revenue 225,120 319.959 236.995 Total revenue and other support 16.724,149 18,147.903 21.285.911 PROCRAM EXPENSES 200.377 352.401 476.962 Lawy yer asistance program 591.2 15.850 216.082 Lawy yer asistance program 591.2 15.850 216.082 Lawy yer asistance program 592.7 13.874 476.962 Lawy yer asistance program 592.7 13.874 42.800 59.309 Media / pubic relations services 13.671 <td< td=""><td>REVENUES AND OTHER SUPPORT</td><td></td><td></td><td></td></td<>	REVENUES AND OTHER SUPPORT			
Programs 466,531 722,818 769,606 Continuing legal education program 1,964,368 2,264,288 3,043,386 Administrative fee and royally revenue 1,774,420 1,970,476 2,594,862 Annual meeting 499,977 1,582,326 1,682,336 Investment income 629,435 600,300 1,489,869 Retrence Books, Formbooks and Disk Products 733,456 534,475 1,032,334 Other revenue 225,120 319,959 236,995 Total revenue and other support 16,724,149 18,147,903 21,285,911 PROCRAM EXPENSES 20,897 942,160 1,222,867 Continuing legal education program 59,127 15,1850 1,220,881 Graphics 37,136 42,374 14,4518 Law youth and ditzenship program 50,127 15,1850 216,082 Law yor retarial and information services 37,136 42,280 58,305 Law yout and ditzenship program 51,917 14,918 24,452 1,223,354 Duary retarial and information services	•	9,285,855	8,936,385	9,339,925
Continuing legal education program 1,954,386 2,284,288 3,043,386 Administrative fee and royalty revenue 1,774,4420 1,970,476 2,594,862 Annual meeting 499,977 1,582,391 1,682,326 Investment income 629,445 600,300 1,499,869 Reference Books, Formbooks and Disk Products 733,456 534,735 1,032,334 Other revenue 225,120 319,959 236,995 Total revenue and other support 16,724,149 18,147,903 21,285,911 PROGRAM EXPENSES Continuing legal education program 568,494 934,425 1,260,881 Gaverimment relations program 232,77 352,401 476,662 1,476,602 Lawy reternal and information services 427 1,51,474 14,518 1,262,638 Law practice management services 3,71,36 42,380 58,309 410,263,807 Busineses Operations 1,566,340 1,994,410 262,3354 1,262,355 Marketing and Membership services 923,419 934,425 1,283,356 Incose of dele	Dues	1,164,969	1,216,571	1,216,608
Administrative fee and royality revenue 1.774.420 1.970.476 2.594.862 Annual meeting 499.977 1.582.391 1.582.391 Reference Books, Formbooks and Disk Products 733.466 534.735 1.032.334 Other revenue 225,120 319.959 226,995 Total revenue and other support 16.724,149 18,147,903 21.285,911 PROGRAM EXPENSES 668,494 934.425 1.200.881 Confinuing legal education program 568,494 934.425 1.200.881 Graphics 878,317 942.160 1.222.630 Government relations program 232,877 352,401 476.962 Law, your faren al and information services 427 13,474 14,518 Law yer actions management services 33,136 42,380 58,309 Markeling and Membership services 923,419 934.452 1.293,344 Pro bone program 12,108,2317 571,861 76,586 Lawy er referal and information services 923,419 934.452 1.293,344 Pro bone program 12	Programs	466,531	722,818	769,606
Annual meeting 489.977 1582.321 1.582.326 Investment income 629.435 600.300 1.489.869 Reference Books, Formbooks and Disk Products 733.466 534.735 1.032.334 Other revenue 225.120 319.959 236.995 Total revenue and other support 16.724.149 18.147,903 21.265.911 PROGRAM EXPENSES Continuing legal education program 568.494 934.425 1.260.881 Graphics 878.317 942.160 1.222.830 Government relations program 216.082 Lawy reternation program 559.12 151.850 216.082 246.081 Law practice management services 437.156 42.380 58.309 Media / public relations services 923.419 934.452 1.283.354 Business Operations 1.566.340 1.994.410 2.63.958 1.266.345 1.273.86 Local bar program 1.21.062 130.171 14.020 141.085 187.786 Local bar program 5 13.771 14.020 141.033 172.23 Sect		1,954,386	2,264,268	3,043,386
Investment income 629,435 600,300 1,469,869 Reference Books, Formbooks and Disk Products 733,466 534,735 1.032,334 Other revenue 225,120 319,959 236,995 Total revenue and other support 16,724,149 18,147,903 21,285,911 PROGRAM EXPENSES 200,000 344,25 1,260,881 Graphics 878,317 934,425 1,260,881 Graphics 878,317 942,160 1,222,630 Government relations program 232,877 352,401 476,962 Law, your farenial and information services 427 151,850 216,082 Lawyer referal and information services 433,237 571,861 726,588 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 933,419 934,452 1,293,344 Pro bono program 121,082 139,4452 1,293,344 Pro bono program 57 13,771 14,020 House of delegates 177,795 159,178 198,716 <td>Administrative fee and royalty revenue</td> <td></td> <td>1,970,476</td> <td>2,594,862</td>	Administrative fee and royalty revenue		1,970,476	2,594,862
Reference Books, Formbooks and Disk Products 733 456 534 735 1.032.334 Other revenue 225,120 319,959 236,995 Total revenue and other support 16,724,149 18,147,903 21,285,911 PROGRAM EXPENSES Continuing legal education program 568,494 934,425 1,260,881 Graphics 878,317 942,100 1,222,630 1476,962 Lawy restistance program 232,877 352,401 476,962 Lawy restistance program 55,912 151,850 216,082 Lawy restistance program 55,912 151,850 216,082 Lawy restistance program 5,912 151,850 216,082 Lawy restistance program 5,912 151,850 216,082 Law practice management services 37,136 42,380 58,309 Marketing and Membership services 923,419 934,452 1,223,354 Pro bone program 121,082 136,150 187,586 Local bar program 57 13,771 14,020 Hore committee 57	Annual meeting	489,977	1,582,391	1,582,326
Other revenue 225,120 319,959 236,995 Total revenue and other support 16,724,149 18,147,903 21,285,911 PROGRAM EXPENSES Continuing legal education program 568,494 934,425 1,260,881 Government relations program 232,877 352,401 476,692 Law, youth and dittership porgram 47 95 (185) Lawyer assistance program 53,912 151,863 216,082 Lawyer arefremal an information services 437 352,401 476,692 Lawyer arefremal an information services 433,237 571,861 766,958 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,354 Loca Lbar program 1,1082 136,156 187,788 Loca Lbar program - 41,809 41,105 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,224 Publications 22,97				
Total revenue and other support 16,724,149 18,147,903 21,285,911 PROGRAM EXPENSES Continuing legal education program 568,494 934,425 1,260,881 Graphics 878,317 942,160 1,222,630 476,962 Lawy restistance program 232,877 335,2401 476,962 Lawy restistance program 65,912 151,850 216,082 Lawy restistance program 55,912 151,850 216,082 Lawy reatistance program 55,912 151,850 216,082 Law practice management services 433,237 571,861 726,958 Business Operations 1,566,340 1,994,410 2,623,354 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committees 57 13,711 14,020 Other committees 42,0633 1,670,559 1,766,235 Section newsletters 138,811 949,214	Reference Books, Formbooks and Disk Products	-	534,735	
PROGRAM EXPENSES Continuing legal education program 568,494 934,425 1,260,881 Graphics 873,317 942,160 1,222,630 Government relations program 47 95 (165) Lawy resistance program 47 95 (165) Lawy reterral and information services 427 13,474 14,518 Law practice management services 432,237 571,861 726,558 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program - 41,002 136,150 187,586 Local bar program - 41,002 136,150 187,586 Local bar program - 41,002 136,150 187,686 Local bar program - 41,002 136,150 187,686 Local bar program - 41,002 136,150 187,6235 Section newsletters 138,31 140,202 137,71 140,202 Other c	Other revenue	225,120	319,959	236,995
Continuing legal education program 568,494 934,425 1,260,881 Graphics 878,317 942,160 1,222,830 Government relations program 47 95 (168) Lawy resistance program 55,912 151,850 216,082 Lawy reterral and information services 427 13,474 14,518 Law practice management services 433,237 571,861 726,958 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,554 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 1,771 14,020 Other committees 64,740 291,177 337,223 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 292,978 409,460 462,750 Ann	Total revenue and other support	16,724,149	18,147,903	21,285,911
Graphics 878,317 942,160 1,222,830 Government relations program 232,877 352,401 476,962 Law, youth and citizenship program 232,877 352,401 476,962 Lawyer assistance program 55,912 151,850 216,062 Lawyer dereral and information services 37,136 42,380 58,309 Media / public relations services 33,237 571,1861 728,958 Business Operations 1,666,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,233,54 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 420,693 1,670,559 1,766,235 Section newsletters 181,837 134,319 192,810 Annual meeting expenses 2,978 409,460 462,750 Annual meeting expenses 6,460,414 10,234,548 12,766,240				
Government relations program 232,877 352,401 476 962 Law, youth and citizenship program 47 95 (185) Lawyer referral and information services 427 13,474 14,518 Lawyer referral and information services 37,136 42,380 58,309 Media / public relations services 37,136 42,230 58,309 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,109 House of delegates 177,795 199,178 198,716 Executive committee 64,740 291,177 337,223 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 728,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240				
Law, youth and citizenship program 47 95 (185) Lawyer assistance program 55,912 151,850 216,082 Lawyer referral and information services 427 13,474 14,518 Law practice management services 37,136 42,380 68,309 Media / public relations services 923,419 934,452 1,293,354 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Sections 420,693 1,670,559 1,756,235 Sections 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 <	•	-	,	
Lawyer assistance program 55,912 151,850 216,082 Lawyer referral and information services 427 13,474 14,518 Law practice management services 37,136 42,380 58,309 Media / public relations services 433,237 571,861 726,958 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program - 41,809 41,105 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,209 Other committees 64,740 291,177 337,223 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 6,460,414 10,234,548 12,768,240		- ,-		
Lawyer referral and information services 427 13,474 14,518 Law practice management services 37,136 42,380 58,309 Media / public relations services 33,237 571,861 726,958 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Sections 420,693 1,670,559 1,756,235 Section mewsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,7				
Law practice management services 37,136 42,380 58,309 Media / public relations services 433,237 571,861 726,958 Business Operations 1,566,540 1,994,410 2,622,807 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits plan costs 818,807 937,677 1,201,869 Consultant and other employee benefit plan costs 8	, , ,			
Media / public relations services 433,237 571,861 726,968 Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 941,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 414,101				
Business Operations 1,566,340 1,994,410 2,623,807 Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Sections 420,663 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 249,4101 495,524 932,832				,
Marketing and Membership services 923,419 934,452 1,293,354 Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Section s 420,693 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Consultan and other fees 3,399 199,645 <td>•</td> <td>,</td> <td></td> <td></td>	•	,		
Pro bono program 121,082 136,150 187,586 Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Sections 420,0633 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,1215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 6,460,414 10,234,548 12,768,240 MAAGEMENT AND GENERAL EXPENSES 818,807 937,677 1,201,869 Consultant and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 494,101 495,524 932,832 Consultant and other employee benefit plan costs 494,101 495,524 932,832 Depreciation and amortization 558,900 450,000 67,511				
Local bar program - 41,809 41,105 House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 5 513,877 1,201,869 Consultant and other employee benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 401,1507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334				
House of delegates 177,795 159,178 198,716 Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Sections 420,693 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 818,807 937,677 1,201,869 Consultant and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 26,500 26,500 <		-		
Executive committee 57 13,771 14,020 Other committees 64,740 291,177 337,223 Sections 420,693 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 53laries and fringe benefits 2,197,275 2,186,769 2,574,654 Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other employee benefit plan costs 818,807 937,677 1,201,869 Depreciation and amortization 558,900 400,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general		177 795		
Other committees 64,740 291,177 337,223 Sections 420,693 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 2,197,275 2,186,769 2,574,654 Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 3,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 2,471,319 </td <td>5</td> <td></td> <td></td> <td></td>	5			
Sections 420,693 1,670,559 1,756,235 Section newsletters 181,837 134,319 192,810 Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 5 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,07 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain				
Reference Books, Formbooks and Disk Products 491,215 491,403 726,284 Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 5 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052 </td <td>Sections</td> <td>420,693</td> <td></td> <td></td>	Sections	420,693		
Publications 292,978 409,460 462,750 Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES 5 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707	Section newsletters	181,837	134,319	192,810
Annual meeting expenses 13,811 949,214 958,195 Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 932,832 Rent and equipment costs 494,101 495,524 932,832 Consultant and other employee benefit plan costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 4,504,587 4,658,965 6,065,519 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467	Reference Books, Formbooks and Disk Products	491,215	491,403	726,284
Total program expenses 6,460,414 10,234,548 12,768,240 MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS Realized gain (loss) on sile of equipment 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 2,471,319 1,221,780 3,590,055 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Publications	292,978	409,460	462,750
MANAGEMENT AND GENERAL EXPENSES Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Annual meeting expenses	13,811	949,214	958,195
Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Total program expenses	6,460,414	10,234,548	12,768,240
Salaries and fringe benefits 2,197,275 2,186,769 2,574,654 Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	MANAGEMENT AND GENERAL EXPENSES			
Pension plans and other employee benefit plan costs 494,101 495,524 932,832 Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 2,471,319 1,221,780 3,590,055 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052		2.197.275	2.186.769	2.574.654
Rent and equipment costs 818,807 937,677 1,201,869 Consultant and other fees 401,507 389,350 503,319 Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052		, ,		
Depreciation and amortization 558,900 450,000 657,511 Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 5,759,148 3,254,390 2,452,152 CHANGES IN NET ASSETS 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 2,471,319 1,221,780 3,590,055 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Rent and equipment costs			
Other expenses 33,997 199,645 195,334 Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 5,759,148 3,254,390 2,452,152 CHANGES IN NET ASSETS 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 2,471,319 1,221,780 3,590,055 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Consultant and other fees	401,507	389,350	503,319
Total management and general expenses 4,504,587 4,658,965 6,065,519 CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 5,759,148 3,254,390 2,452,152 CHANGES IN NET ASSETS 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 2,471,319 1,221,780 3,590,055 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Depreciation and amortization	558,900	450,000	657,511
CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments Realized gain (loss) on sale of equipment 2,471,319 1,221,780 3,590,055 CHANGES IN NET ASSETS 26,500 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Other expenses	33,997	199,645	195,334
TRANSACTIONS AND OTHER ITEMS 5,759,148 3,254,390 2,452,152 Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052	Total management and general expenses	4,504,587	4,658,965	6,065,519
Realized and unrealized gain (loss) on investments 2,471,319 1,221,780 3,590,055 Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052		5 750 440	2 054 200	0 450 450
Realized gain (loss) on sale of equipment - 26,500 26,500 CHANGES IN NET ASSETS 8,230,467 4,502,670 6,068,707 Net assets, beginning of year 42,907,759 36,839,052 36,839,052				
Net assets, beginning of year 42,907,759 36,839,052 36,839,052		2,471,319		
	CHANGES IN NET ASSETS	8,230,467	4,502,670	6,068,707
Net assets, end of year 51,138,226 41,341,722 42,907,759	Net assets, beginning of year	42,907,759	36,839,052	36,839,052
	Net assets, end of year	51,138,226	41,341,722	42,907,759